etos

Enterprise Tour Operator Software

Enterprise Tour Operator Software

Global Travel Technology Solution

TOUR OPERATOR | TRAVEL AGENT | CORPORATE

www.etos.co.in

DMC Group Tour Coach Tour Corporate Religious Tour Flight Hotel Holiday Transfer Activity Day Trip Car Rentals

SOLUTION FOR

DMC

OUTBOUND TOUR OPERATOR

SET GROUP & COACH TOUR OPERATOR

HAJJ TOUR OPERATOR

UMRAH TOUR OPERATOR

SCHOOL TOUR OPERATOR

SET DAY TRIP OPERATOR

ISLAND TOUR OPERATOR

tourbox
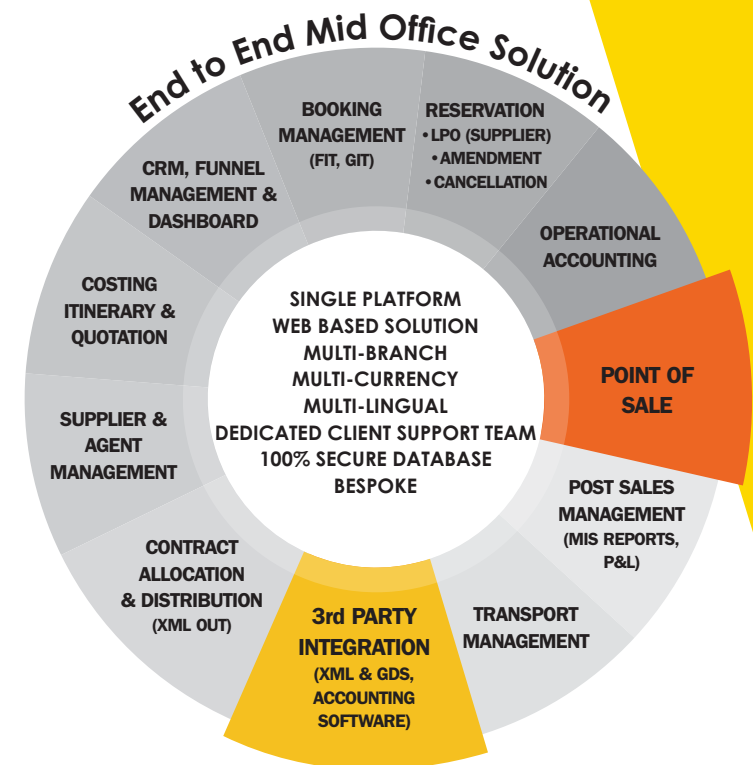the ultimate tour operator solution

tourbox
the ultimate tour operation solution

Tourbox is a multi-model Solution that is customised to suit Tour Operator in their respective domain expertise. Tourbox provides end to end Mid Office Solution that can be extended to various point of sales (B2B, B2C & Distribution Platform) with a fully integrated reporting structure. Tourbox also integrates with Third Party Accounting Systems, XML / API Feeds (Hotels, Transfers, Flight GDS & Excursions)

KEY FEATURES

- Contract Management for Suppliers (Hotel, Transport, Attractions, Restaurants, Excursions, Charters and Car Rentals)
- Allotment Management (allocations with Free Sale, Fixed Room Inventory and Stop Sale) with Allocation Report and Stop Sale Alerts
- Booking, Cancellations and Amendments of Contracted Hotels, Transfer and Attractions
- Bookings, Ticketing, Cancellation, Amendments, Voiding and Reissue for GDS
- Supplier Setup with Payment Cycles and Terms
- Supplier Credentials Creation with Supplier Service Type Tagging Options
- Supplier Payment Cycle Setup
- Accounts Receivable Management With Pool Account and Booking Setoff, Credit and Debit Note Management and Outstanding Management
- Accounts Payable Management with Payment Cycles, Booking Setoff Via Pool Account, Credit and Debit Note Management and Outstanding Management
- P&L Per-file and Monthly GP Reports
- MIS (CRM, Finance, Operations Reports)

End to End Mid Office Solution

BOOKING MANAGEMENT (FIT, GIT)

RESERVATION
• LPO (SUPPLIER)
• AMENDMENT
• CANCELLATION

CRM, FUNNEL MANAGEMENT & DASHBOARD

OPERATIONAL ACCOUNTING

COSTING ITINERARY & QUOTATION

SINGLE PLATFORM
WEB BASED SOLUTION
MULTI-BRANCH
MULTI-CURRENCY
MULTI-LINGUAL
DEDICATED CLIENT SUPPORT TEAM
100% SECURE DATABASE
BESPOKE

POINT OF SALE

SUPPLIER & AGENT MANAGEMENT

POST SALES MANAGEMENT (MIS REPORTS, P&L)

CONTRACT ALLOCATION & DISTRIBUTION (XML OUT)

3rd PARTY INTEGRATION (XML & GDS, ACCOUNTING SOFTWARE)

TRANSPORT MANAGEMENT

POINT OF SALE

B2B
- Agent Commission Setup & Markup Setup
- Agents Credits, Real Time Booking Information & Payment History with Current Outstanding, Ability for Agents to Pay by Credit Card.
- Print Vouchers & Proforma Invoice.
- Reservation Management for Flights, Hotels, Transfers, Packages & Activities

Dynamic Packaging
- Flight + Hotel + Transfer + Activity
- Flight + Hotel
- Hotel + Transfer + Activity

B2C / Destination (Product Portal)
- Markup Management & Customer Portal
- Reservation Management for Flights, Hotels, Transfers, Packages & Activities
- Payment Gateway Integration
- Destination or Product Web Portal
- Responsive & SEO Friendly Website
- Social Media Links, Blogs & Google Analytics

Distribution Platform
- Distribution Platform via Soap XML services (Hotels, Transport, Attractions, Excursions & Restaurants)
- Static Data in Excel Format
- Test Server Implementation & Support
- Setting up of Agent Credentials & Markups
- Implementation Stages & Technical Support Management
- Live Server Setup & Management

3rd PARTY INTEGRATIONS

XML API Integration
- Flights (GDS, Low Cost, Consolidator)
- Hotel (Contracted + XML Feed)
- Transfer (Contracted + XML Feed)
- Activity (Contracted + XML Feed)
- Car Rental
- Payment Gateway Integration

3rd Party Accounting
- Integrates Seamlessly with 3rd Party Accounting Software
- Major Accounting Solution includes (Tally, Quick Books, Oracle Financials etc.)
- Ledger Mapping
- No Double Entries

MODEL FOR

DMC

OUTBOUND TOUR OPERATOR

SET GROUP & COACH TOUR OPERATOR

HAJJ TOUR OPERATOR

UMRAH TOUR OPERATOR

SCHOOL TOUR OPERATOR

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ISLAND TOUR OPERATOR

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DMC Solution
for
Inbound Tour Operator

Mid Office
- Contracting, CRM, Costing, Itinerary, Quotation, Booking, Reservation, Transport Module

Operational Account
- Receivable, Payable, Pool Account, Debit Credit Note, PnL, GP, Outstanding

Extranet for Suppliers
- Available for Hotel, Consolidators and Transport Suppliers
- Manage Contracts (FIT / GIT), Inventories, Bookings (Request and Confirmed) and Payments

B2B
- Agent Management (Credit and Non-Credit Agents, Agent Types, Markup, Reservations / Cancellation)

Dynamic Packaging
- Flight + Hotel + Transfer + Excursion

B2C Destination Web Portal
- Destination website with City Information, Reservations, SEO Friendly, Social Media and Google Analytics

Integration Services
- Hotel XML/API, Flight GDS, Low Cost Airlines and Consolidators
- 3rd Party Accounts Integration

Distribution (XML Out)
- Distribute your Hotel and Transport Inventory

Product

Outbound Solution
for
Outbound Tour Operator

Mid Office
- Contracting, CRM, Costing, Itinerary, Quotation, Booking, Reservation, Transport Module

B2B
- Package Publishing with Markup

B2C Product Web Portal
- Package Bookings and Enquiries

Integration Services
- Hotel XML/API, Flight GDS, Low Cost Airlines and Consolidators
- 3rd Party Accounts Integration

Distribution (XML Out)
- Distribute your Package Inventory

Models

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Solution
for
Scheduled Tour Departures
(Group and Coach)

Mid Office
- Contracting, Product Costing (Service wise and Consolidate), Scheduled Itinerary, Pickup Location Management, Tour Bookings, Add on Tour Bookings, Merging of back to back tours, Additional Service Bookings, Invoicing, PAX Management, CRM, Reservations LPO's and Rooming List, Departure wise Hotel Allotments, Tour Guide Setup and Expense Management, Atoll Certificate, Integrated Visa Module

Operational Account
- Receivables, Payables, Pool Account, PnL per Departure, Overall Product PnL, GP and Outstanding

B2B
- Product Category, Product Publishing for Multiple Departures, Agent Commission Setup, Markup Management, Bookings, Payments

B2C Product Portal
- Product Category, Product Publishing for Multiple Departures, Markup Management, Bookings, Payments

Distribution (XML Out)
- Distribute your Product Inventory

Product

Solution
for
Set Day Trip Operator

Mid Office
- Contracting, Product Costing, Scheduled Itinerary with Time and Closed Days, Setup Pick up Locations, Bookings, Invoicing, PAX Management, CRM, Reservations LPO's and Rooming List, Departure wise Hotel Allotments, Tour Guide Setup and Expense Management, Driver and Vehicle Setup

Operational Accounts
- Receivables, Payables, Pool Account, PnL per Departure, Overall Tour PnL, GP and Outstanding

B2B
- Product Publishing for Multiple Departures, Agent Commission Setup, Markup Management, Bookings, Payments

B2C Product Portal
- Product Category, Product Publishing for Multiple Departures, Agent Commission Setup, Markup Management, Bookings, Payments

Distribution (XML Out)
- Distribute your Product Inventory

Models

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Solution
for
Scheduled Hajj Tours
(Hajj Tour Operator)

Mid Office
- Contracting Hotels and Tents, Product Costing (Service wise and Consolidate), Shifting and Non-Shifting Products, Scheduled Itinerary, Bookings, Invoicing, PAX Management with Mehram Management, CRM, Reservations LPO's and Rooming List, Room setup, Departure wise Hotel Allotments, Tour Guide Setup and Expense Management, Visa Quota Management, Mofa No. Management, Integrated Visa Module

Operational Account
- Receivables, Payables, Pool Account, PnL per Departure, Overall Tour PnL, GP and Outstanding

B2B
- Product Category, Product Publishing for Multiple Departures, Agent Commission Setup, Markup Management, Bookings, Payments

B2C Product Portal
- Product Category, Product Publishing for Multiple Departures, Markup Management, Bookings, Payments

Distribution (XML Out)
- Distribute your Product Inventory

Product

Solution
for
Umrah Tours
(Umrah Tour Operator)
Scheduled Package + FIT Packages + Dynamic Packaging

Mid Office
- Contracting and FIT Package Management
- Sales CRM (Costings for FIT / Groups, CRM and Followup Management, Bookings)
- Reservations (Supplier LPO's, Amendments and Cancellations)
- Operational Accounts (Invoice, Receivable / Payable, Debit / Credit Notes, PnL and GP)
- MIS and Reports (Over 50+ CRM and Accounts Report)

Operational Accounts
- Receivables, Payables, Pool Account, PnL per Departure, Overall Tour PnL, GP and Outstanding

B2B with Dynamic Packaging
- Only Flight, Only Hotel, Only Transfer, FIT Packages, Scheduled Group Packages, Dynamic Packaging (Flight + Hotel + Transfer)
- Agent Commission Setup, Markup Management, Bookings, Payments

B2C with Dynamic Packaging
- Only Flight, Only Hotel, Only Transfer, FIT Packages, Scheduled Group Packages, Dynamic Packaging (Flight + Hotel + Transfer)
- Markup Management, Bookings, Payments and Customer Portal

Integration Services
- Hotel XML/API, Flight GDS, Low Cost Airlines and Consolidators
- 3rd party Accounts Integration

Distribution (XML Out)
- Distribute your Package / Hotel and Transfer Inventory

Models

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Solution
for
Scheduled School Tours
(Educational and Ski
Tour Operator)

Mid Office

- Contracting (Hotels, Transfers, Channel Crossing, Restaurant, Attractions, Ski Tuition, Ski Equipment and Lift Pass, Train and Airlines)

- Product Costing and FOC PAX Management and Costing subject to method of Transportation, Markup Management, Atoll Charges and Insurance Charges, Guide Stay, Discount Management, Miscellaneous Cost and TOMs Management for UK

- Quotation Management and Version Management

- CRM with Stage and Status Tracking

- Bookings and Invoicing as per Deposit Dues

- Student Management with Dietary Requirements

- Reservations LPO's and Rooming List, Room Setup, Departure wise Hotel Allotments, Tour Guide Setup and Expense Management, Atoll Certificate

- Tour Feedback Management

- MIS Reports

Solution
for
Island Inbound
Tours Operator
(Maldives, Mauritius and
Seychelles)

Mid Office
- Contracting, Offer Management with Combined Offer, Package
  Management, Attractions and Activities Masters
- Sales CRM (Costings for FIT / Groups, CRM and Followup Management,
  Bookings)
- Reservations (Supplier LPO's, Amendments and Cancellations)
- MIS and Reports (Over 50+ CRM and Accounts Report)

Operational Accounts
- Receivables, Payables, Pool Account, PnL per Departure, Overall Tour PnL,
  GP and Outstanding

B2B
- Resort Booking on Contracted Rates with option for Booking and on
  Request (Auto Calculation of Combined Offers) with Transfers and Activities
- Split Room Booking option available
- Resort Details and Picture Gallery
- Agent Markup Management, Bookings, Payments

B2C
- Resort Booking (Auto Calculation of Combined Offers) with Transfers and
  Activities
- Split Room Booking option available
- Resort Details and Picture Gallery
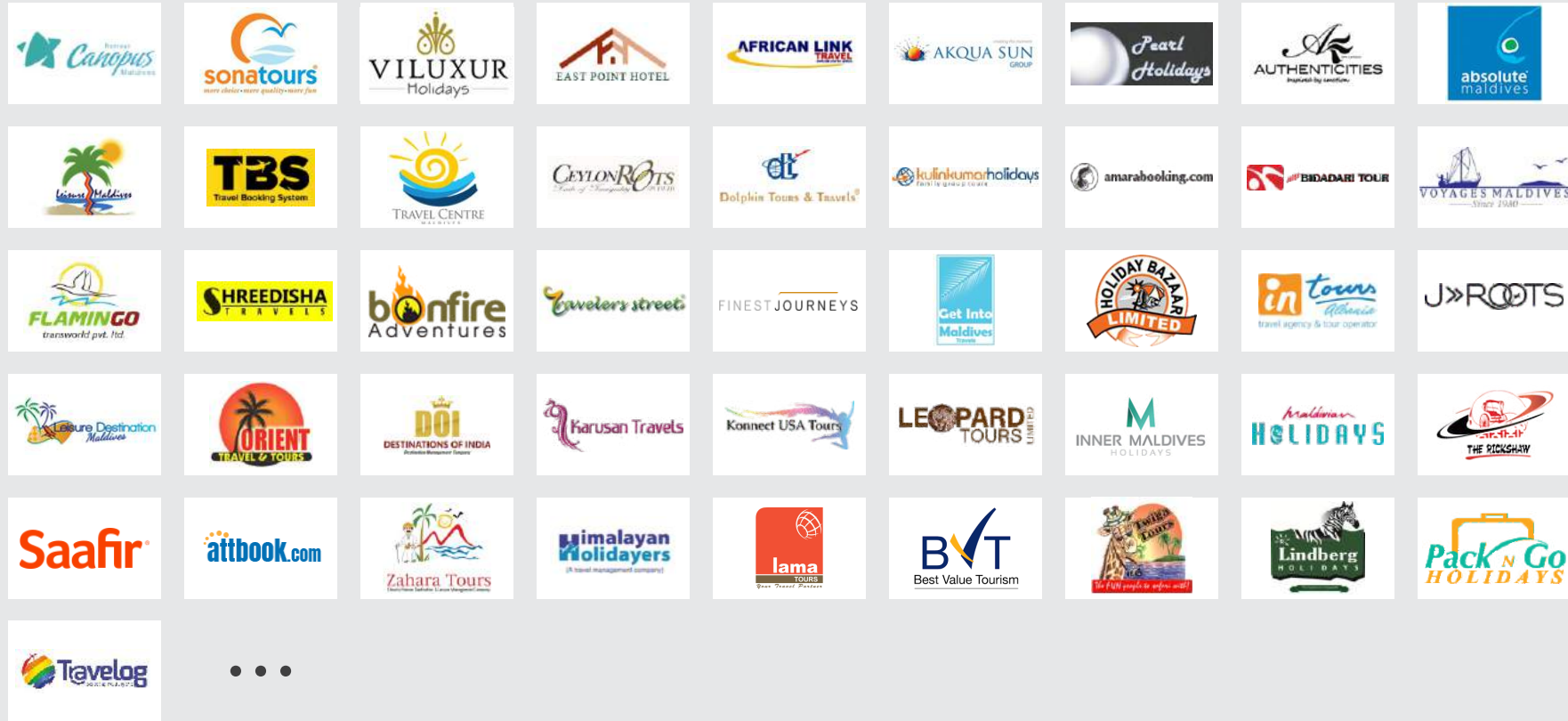- Agent Markup Management, Bookings, Payments

Integration Services
- Hotel XML/API, Flight GDS, Low Cost Airlines and Consolidators
- 3rd Party Accounts Integration

Distribution (XML Out)
- Distribute your Package Inventory

eTOS CLIENTS

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